

CWS Logistics App for collection of returnable containers











Bayer CropScience





- CWS Logistics has developed an app to:
 - Assist Manufacturers to manage their fleet of 2-way containers
 - Improve the Retails experience with container collection

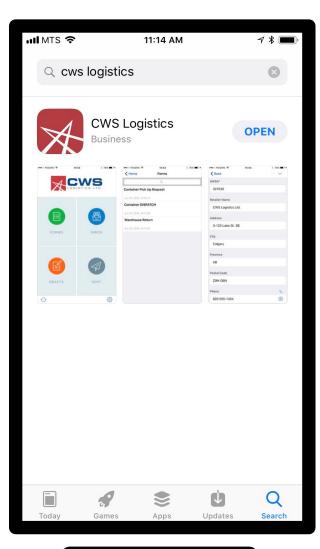
CWS Logistics App

CWS Logistics App can be found at the App Store for iPhones

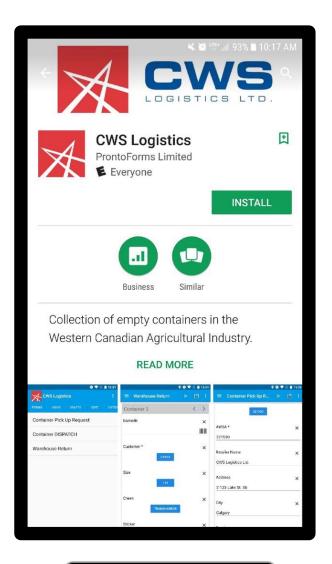
or

Google Play for Android Phones:

- Samsung
- Google
- LG
- Motorola
- Etc.













Retail submits container pickup request using the CWS Logistics App for all participating manufacturers

Local CWS Logistics facility dispatches to driver when fits in daily delivery

Driver Scans each individual container barcode being loaded onto trailer

.pdf with information of each container scanned (ie. Damages, etc) is emailed to retail



What can retails expect from the CWS Logistics App?

- The information from a Retail Pickup Submission is communicated to CWS transportation immediately
- Ability to submit a pickup when a CWS driver is there doing a delivery (and has the space and time to complete pickup)
- Ability to submit a pickup request for multiple manufacturers with one submission
- A .pdf breakdown of each individual container, including pictures of damages, is emailed to the retail
 contact
- If the trailer is full and there are containers remaining, an additional pickup request will be automatically generated
- Container collection will be more accurately and efficiently processed

Request a Pickup

The App has been designed to be very user friendly

Step #1

Download the app and open

Step #2 (picture)

• Login: Choose 1 of 3 ways.

If the facility has both an AWSA # and an Accredited Seed Treatment #, use the AWSA #

Accredited AWSA Facility

Username: AWSA # (ex. 333333)

Password: CWSAWSA# (ex. CWS333333)

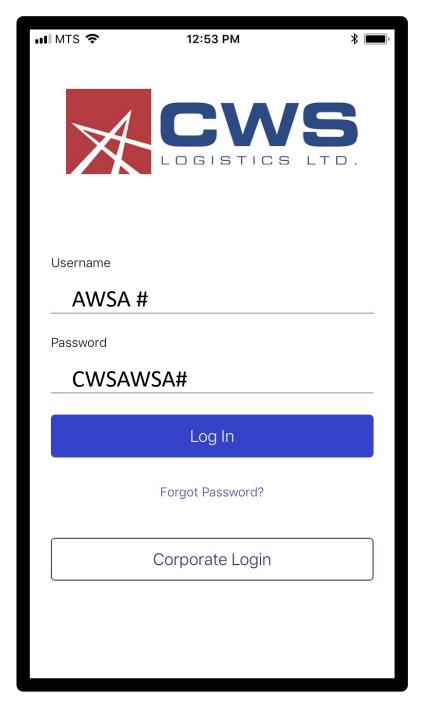
2. Accredited AWSA Seed Treatment Site

Username: AWSA Seed Treatment # (ex. S222222)

Password: (ex. CWSS222222)

3. Contact shuttles@cwslogistics.com if issues are experienced logging in.

Password must contain capitalized "CWS"



Request Pickup (cont.)

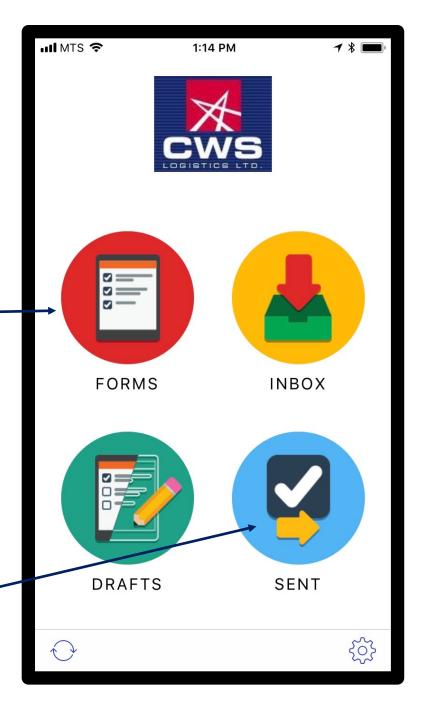
Step #3 (picture)

• Click on Forms

Step #4

• Select Container Pick Up Request

Note: Every pickup request sent from your username a is stored in sent





Step #5

- Select Retailer Information
- Tap to select AWSA number, and once selected, the location information is populated automatically. An email address still needs to be added.
- When Information is added click arrow at the top-right of the page (picture)
- **Must enter email to receive the .pdf document of the detailed container pickup**

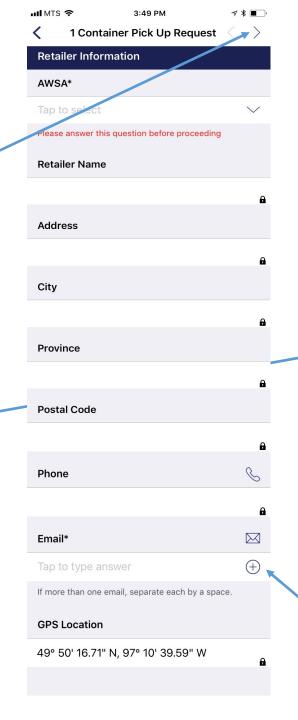
Step #6

- Enter number of Containers that you have on site of each size (picture)
- Go to the next manufacturer by pressing arrow at the top-right corner of page

<u>Step #7</u>

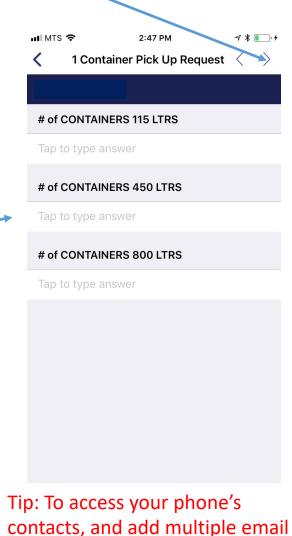
Press Send

A CWS Driver will be at your location quicker than ever before!



Tip: To toggle between manufacturers select the arrow





addresses select the +

Containers Available for Pickup by CWS



Monsanto

ııl MTS 🕏	11:28 AM	₹ ■ •
Cancel	List	Done
filter text		
TransorbHC (1	69898) 115L	\circ
TransorbHC (1	22589) 450L	\bigcirc
TransorbHC (1	23800) 800L	\bigcirc
R/T540 (11223	33) 115L	\bigcirc
R/T540 (9988	98) 450L	\bigcirc
R/T540 (5408	00) 800L	\bigcirc
WeatherMax (1	199980) 115L	\bigcirc
WeatherMax (1	144523) 450L	\bigcirc
WeatherMax (2	201800) 800L	\bigcirc
Rustler (15236	9) 115L	\bigcirc
Rustler (13330	2) 450L	\bigcirc
Rustler (17785	6) 750L	\bigcirc
TransorbHC (E Vision (58900	0166169) 1000L 01) 115L	\bigcirc
Vision		\bigcirc
Ultra 2 (8269)	38) 115L	\bigcirc
Ultra 2 (11885	5) 450L	

Bayer

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Cancel	List	Done
filter text		
Tundra (85340913) 405L		\bigcirc
Tundra (853498	80) 129L	\bigcirc
Buctril M (85407	'694) 400L	\bigcirc
Buctril M (84907	7103) 128L	\bigcirc
PumaAdvance (8	35363204) 412L	\bigcirc
PumaAdvance (8	35348000) 123L	\bigcirc
Infinity (8535216	34) 335L	\bigcirc
Infinity (854249	12) 107L	\bigcirc
Thumper (85336	6185) 400L	\bigcirc
Thumper (85366	\bigcirc	

Bayer (cont.)

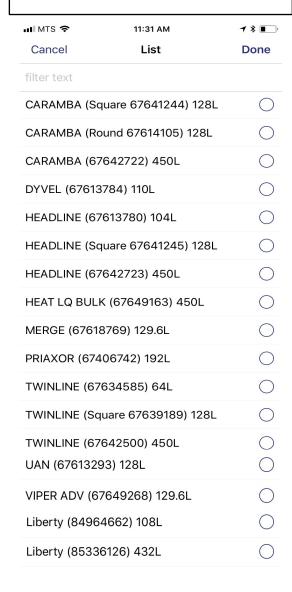
Prosaro (84956570) 104L	\bigcirc
Pardner (85403370) 128L	\bigcirc
Prosaro XTR (84956570) 104L	\bigcirc
Velocity (84958522)	\bigcirc
Raxil(red square 84953644) 175L	\bigcirc
Raxil (85391844) 58.5L	\bigcirc
Delaro (84969249) 113L	\bigcirc
Stress Shield (81704244) 27L	\bigcirc
Evergol (85374540) 33L	\bigcirc

Containers Available for Pickup by CWS

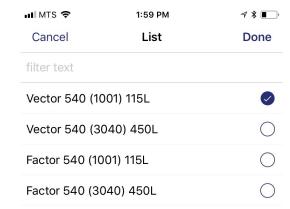
Clear



BASF



IPCO



Nufarm

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Cancel	List	Done
filter text		
Cleanstart (304100000) 450L		\circ
Amitrol		\bigcirc

FAQ

Question: What penalties does the retail incur for Major Damage, Seal Damage, etc.?

Answer: This is determined by each manufacturer. CWS will just provide the information to our manufacturing partners, and does not issue credits to distributors/retails.

Question: Is there a minimum for containers to be picked up?

Answer: Yes, a pickup of more than 20 containers will start the clock to have the pickup complete however; we will do small pickups of less than 20 during daily deliveries all the time.

Question: Is there a container pickup "season"?

Answer: Yes, between April 1st and October 31st. Outside of that, we will continue to pickup containers however; it will be weather dependent.

Question: Is there a timeline for container pickups?

Answer: Yes, our target is to not exceed 21 business days upon requests of 20 or more containers.

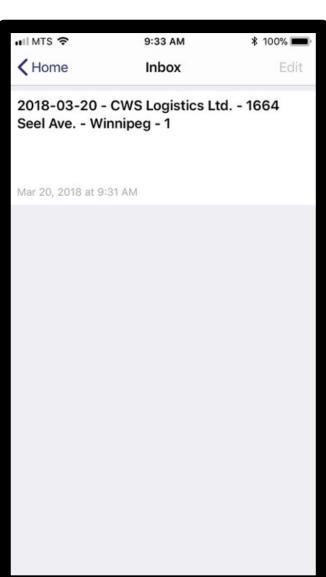
Question: How often do I submit a request?

Answer: Only submit one request, unless your pile of empty containers has grown by 50 containers that are less than 150L or 10 containers that are greater than 450L.





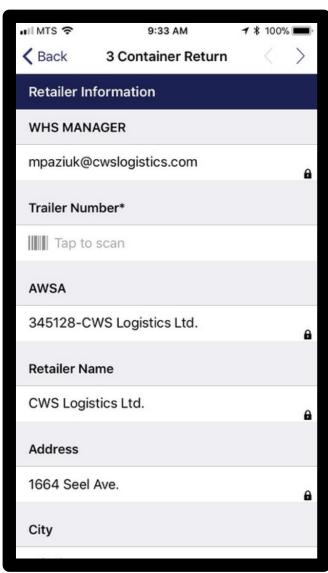
- When a pickup request is dispatched to a driver, the driver will have an alert sent to his inbox.
- When selecting the inbox, all the pickups that the driver is responsible for are listed and include:
 - When the pickup request was submitted
 - Retail name that submitted request
 - How many containers were requested for pickup





 Each pickup request is tracked by the CWS trailer used for the pickup. Each trailer has a unique barcode that is scanned before containers enter the trailer

 The retail information is automatically populated on the drivers form



CWS Logistics Driver at Retail

- Each container will have a unique metal barcode attached to the container before being packaged or a sticker barcode (below) attached to it by the driver, then scanned using the phone.
- When a metal barcode is scanned the information is automatically filled in:
- If a temporary sticker barcode is applied (right) to the container by the driver, they must populate the fields:
 - Customer
 - Chemical
 - Size of Container



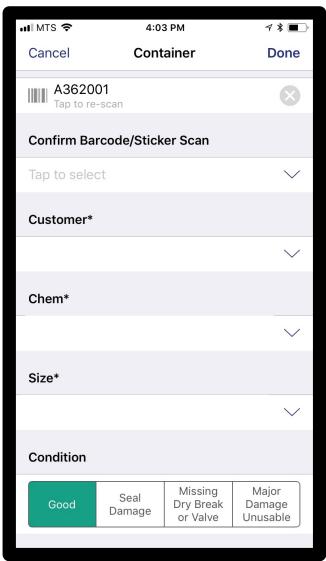
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Temporary Sticker Barcode



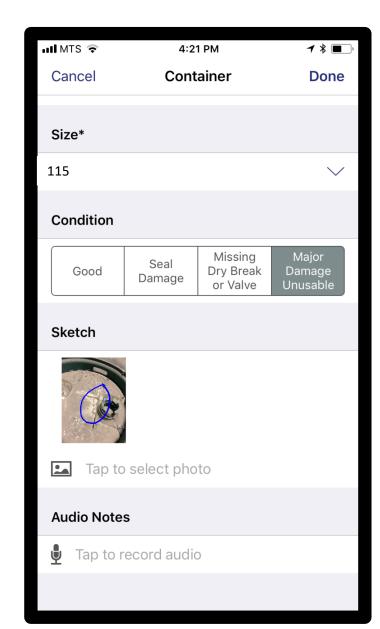
Metal Barcode







- The driver will then select the condition of the container, sorted into 4 categories:
 - Good
 - Seal Damage
 - Missing Dry Break or Valve
 - Major Damage
- For damaged containers a picture will be added to the individual container form.
 There is the ability to draw on the picture to highlight the damage is available.







- While the driver is scanning containers, the list will continue to populate, allowing for the driver to have a summarized list of each container scanned.
- If the trailer is full, and there are containers left on site, the driver will select the option and an additional pickup request is automatically generated.
- The retail employee and driver will sign off verifying the pickup and a copy of the breakdown will be emailed to the retail.

